

ACTION MATTERS



Private & Confidential

Investor Presentation

February 2025

A LEADER IN CLIMATE SOLUTIONS

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Ostrom Climate Solutions Inc. (Ostrom Climate) is a **leading global climate company** based in Vancouver, British Columbia, Canada with 60+ team members globally. Ostrom Climate has worked with **200+ organizations, including Fortune 500 companies,** managed projects with Indigenous stakeholders and has extensive emerging markets experience.

Ostrom Climate is **publicly traded:**
TSX-V:COO | Frankfurt: 9EAA

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Company Overview

Ostrom Climate is a
global carbon leader
with a **reputable brand.**

OSTROM CLIMATE **BUSINESS**

What we do...

CARBON PROJECT DEVELOPMENT

Developing owned and
operated carbon projects

CARBON INTELLIGENCE

Professional services for
climate risk management

NET ZERO SOLUTIONS

Sales, marketing, and trading
for carbon assets

OSTROM CLIMATE **OFFSETTERS COMMUNITY**

#1 Brand in Canada to measure, reduce and be climate positive



OSTROM CLIMATE **EXPERTISE**

We have global leading expertise in the following areas of emissions reductions

- reducing methane production in **rice cultivation**
- improved **forest management**
- blue carbon focused on **ocean & coastal conservation**
- preventing **deforestation**
- biochar technology to **enhance carbon sequestration**
- developing **sustainable biofuels**
- **shaping global climate policy, under Article 6 of the Paris Agreement**

A CARBON GROWTH COMPANY

Ostrom Climate is a global carbon leader embarking on a new strategy to develop and own high-quality carbon projects for recurring carbon credit (tCO₂e)¹ revenue in a market setup for tremendous growth due to global *Net Zero* commitments.

1. tCO₂e stands for "tonnes (t) of carbon dioxide (CO₂) equivalent (e)", the unit of measure for carbon credits.



19+
Years
Operating History

5
Continents
Developed Projects

10+
Million
Carbon Credits Developed

16+
Million
Acres Forest Projects for
Conservation & Restoration

200+ Million
Carbon Credits Generated Over Life of 2 Projects

Our Customers & Partners †



† Includes current and past

Executive Team & Directors



Tejinder Virk
Chief Executive Officer & Director

Tej is responsible for strategic planning, business development, international expansion, corporate development and investor relations. He was previously a Managing Director at Bank of Montreal, and has over 20 years of experience in corporate finance and capital markets.



Colin Haddock
Chief Financial Officer

Colin has over 11 years of experience, and also acts as CFO for RCM Capital. He has demonstrated success in steering companies through periods of restructuring to growth, with proven proficiency in leveraging data and scenario planning through to execution.



Jack Satzewich
Director, Carbon Intelligence Services

Jack is responsible for overseeing all stages of carbon project development. He works with diverse client across Canada and Asia to reach regulatory and voluntary climate goals. He has a B.A. and a Master of Resource Mgmt degree from Simon Fraser University.



Romilly Cavanaugh
Director, Net Zero Solutions

Romilly manages corporate greenhouse gas (GHG) inventories, GHG reduction initiatives, water footprinting and other sustainability programs. She has been an environmental engineer for more than 30 years and has managed over 100 projects



Raniela Rabe
Project Director, Philippines

Raniela has a combined experience of 15 years of management and technical background in Health, Safety and Environment (HSE), Engineering and Nature-based Solutions and a wide range of experience within the Philippines, Southeast Asia and Pacific Islands.



Jack Mann
Sales & Marketing, Net Zero Solutions

Jack supports clients with GHG inventory management processes, data analysis, accounting, and reporting. In his previous role, his focus was GHG analyses, reduction strategies, and decarbonization of infrastructure projects within the built environment.



Navdeep Dhaliwal
Executive Chairman & Director

Navdeep, Founder & CEO of NLX Capital, is an entrepreneur and financier focused on sustainability ventures that create positive change for humanity globally. He has extensive private, public company experience in sustainability, CPG, biotech and technology.



Christopher Morris
Chair of Audit Committee & Director

Chris is a Managing Partner at RCM Capital a private asset management firm focused on special situations debt and equity investments, based in Vancouver and Toronto. Christopher began his career in investment banking at Credit Suisse First Boston in London.



Tar Deol
Director

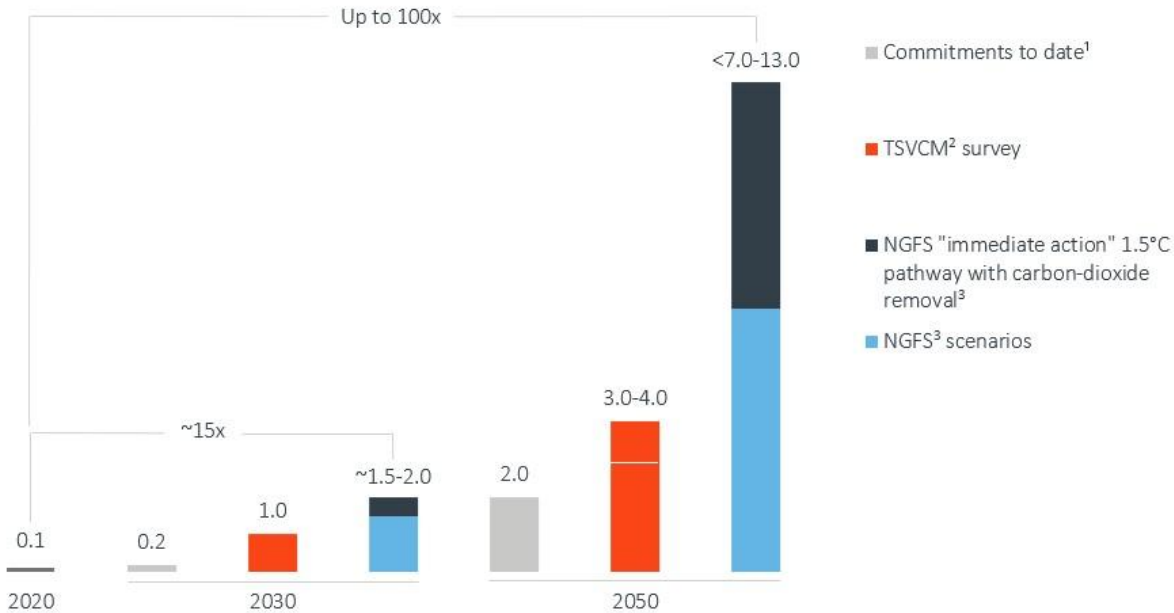
Tar is principal at Taiga Solutions Inc and was previously with The Supreme Cannabis Company and Kiewit Corporation, a leading engineering and construction firm working on a series of design-build projects over \$3B in value over his 16 year career.

Carbon Market Demand & Price Outlook

90% of Voluntary Carbon Market Credits are traded Over-the-Counter (OTC)¹



Voluntary demand scenarios for carbon credits, gigatons per year



¹ These amounts reflect demand established by climate commitments of more than 700 large companies. They are lower bounds because they do not account for likely growth in commitments and do not represent all companies worldwide.

² TSVCM = Taskforce on Scaling Voluntary Carbon Markets. These amounts reflect demand based on a survey of subject-matter experts in the TSVCM.

³ NGFS = Network for Greening the Financial System. These amounts reflect demand based on carbon-dioxide removal and sequestration requirements under the NGFS's 1.5°C and 2.0°C scenarios. Both amounts reflect an assumption that all carbon-dioxide removal and sequestration results from carbon credits purchased on the voluntary market (whereas some removal and sequestration will result from carbon credits purchased in compliance markets and some will result from efforts other than carbon-offsetting projects).

Source: NGFS; TSVCM; McKinsey analysis

- 21% of the world's 2,000 largest public companies have committed to meet Net-Zero targets, collectively representing sales of ~\$14 trillion.²
- Voluntary action through the carbon markets will need to increase 15-fold by 2030 and 100-fold by 2050 from 2020 levels.³
- Carbon pricing could rise to US\$80 to \$150 per tCO₂e by 2035.⁴
- Carbon credits are predominately traded over-the-counter (OTC) and not via exchanges because final emitters prefer upstream exposure to ensure highest quality and best price.

Demand and Price are forecasted to increase significantly

1. Six Group, <https://www.six-group.com/dam/download/company/report/whitepapers/six-whitepaper-voluntary-carbon-markets-en.pdf>
 2. The World Bank, <https://ppp.worldbank.org/public-private-partnership/sites/ppp.worldbank.org/files/2023-10/State%20and%20Trends%20of%20Carbon%20Pricing%202023-10.pdf>
 3. McKinsey, <https://www.mckinsey.com/capabilities/sustainability/our-insights/a-blueprint-for-scaling-voluntary-carbon-markets-to-meet-the-climate-challenge>
 4. EY, https://assets.ey.com/content/dam/ey-sites/ey-com/en_au/topics/sustainability/ey-net-zero-centre-carbon-offset-publication-20220530.pdf

Carbon Credit Quality is Paramount

Large sophisticated final emitters must conduct significant due diligence to ensure quality



The Guardian
News provider of the year

Revealed: more than 90% of rainforest carbon offsets by biggest certifier are worthless, analysis shows

Investigation into Verra carbon standard finds most are 'phantom credits' and may worsen global heating

THE
NEW YORKER

THE GREAT CASH-FOR-CARBON HUSTLE

Offsetting has been hailed as a fix for runaway emissions and climate change—but the market's largest firm sold millions of credits for carbon reductions that weren't real.

The
Washington
Post

Airlines want you to buy carbon offsets.
Experts say they're a 'scam.'

Spending a few dollars to offset the footprint of your flight may sound too good to be true because it is, climate experts say

THE
WALL STREET
JOURNAL.

SUSTAINABLE BUSINESS

Rebuilding Trust in Carbon Offsets
Faces Uphill Battle

Around 95% of buyers today don't meet new standards on carbon offsets

- Media scrutiny **exposing low-quality projects.**
- Critical for final emitters to purchase high-quality carbon credits to **reduce reputation risk.**
- Carbon offset projects must deliver real and quantifiable emission reductions and removals while delivering **co-benefits to the communities and biodiversity.**
- High-quality carbon credits in the voluntary carbon market (VCM) are commanding **price premiums of around 200%.¹**
- Final emitters have **large sophisticated and experienced** global carbon buying teams.

**Final emitters determine quality
and will pay a premium**

1. BeZero, <https://bezerocarbon.com/insights/towards-efficiency-carbon-credit-pricing-and-risk>

Global Experience

Our projects will generate 200M+ tCO₂e over lifetime worth ~ \$2 billion¹



GREAT BEAR RAINFOREST - SOUTH CENTRAL COAST
NANWAKOLAS OFFSET LP



in partnership with



LAGUNA SECA REDD, BELIZE
The Forestland Group LLC

in partnership with



CORPORATE GHG INVENTORY & BENCHMARKING
Ballard Power Systems Inc.

in partnership with



THE UPPER PAMPANGA RICE CLIMATE-SMART RICE PROJECT
Central Luzon, Philippines

FOREST & BIODIVERSITY CONSERVATION PROGRAM
Center for Conservation Innovation (CCI), Philippines

in partnership with



MAI NDOMBE REDD+ PROJECT



Climate, Community & Biodiversity Standards



QUADRA ISLAND FORESTLAND CONSERVATION PROJECT, BC, CANADA

in partnership with



UNEP NAMA, PERU
UNEP-DTU Partnership

in partnership with



ARATU FUEL SWITCH PROJECT
DOW Chemical Company

in partnership with



Created with mapchart.net

1. This is a figurative illustration of the \$ value of tCO₂e to be generated over the life of projects Ostrom Climate has acted as developer in, but may or may not have had ownership of the tCO₂e, to demonstrate the experience and economic opportunity to now act as project owner and developer. The calculation is: 200M tCO₂e x \$10 tCO₂e average price over lifetime = \$2 billion

Past Project Profile:

Great Bear Forest Carbon Project

The Great Bear Rainforest is the largest intact coastal temperate rainforest remaining in the world. The resources of the Great Bear Rainforest are vast and valuable to coastal First Nations, environmental groups, forest companies and governments.

INTERVENTION: Changes in land-use legislation and regulation, converting forests that were previously designated, sanctioned or approved for commercial logging to protected forests.

RESULT: Established protected areas, reduced harvest levels, and returned forest management to coastal First Nations Communities.

Largest Coastal Rainforest in the World

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PROJECT AT A GLANCE

LOCATION: North and Central-Mid Coast & Haida Gwaii, British Columbia, Canada

TYPE: Improved Forest Management

STANDARD: BC Forest Carbon Offset Protocol (FCOP)

CREDITS: 30 million tCO₂e over 25 years

VIDEOS:

- <https://youtu.be/XMn2V8T7Ppk>
- <https://youtu.be/YgOrfHf-PMs>



Growth Strategy

Ostrom Climate is developing high-quality carbon projects to generate recurring carbon revenue at scale.

High-Quality Project Development

Leverage expertise to build high-quality carbon projects for the voluntary carbon markets:

- Grow carbon revenue by developing high-quality **climate-smart agriculture** and **forest-based carbon** projects at scale.
- Deploy risk capital into carbon project development to maintain large equity stakes with large, long-term carbon offset positions.
- Develop projects **in tandem with large final emitter carbon buyers at the outset via long-term carbon supply agreements to reduce risk and establish high-quality pricing.**
- Focus on project origination but also explore joint ventures with project owners to add expertise and investments into carbon streams.



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Strategic Focus:

AWD Rice in Southeast Asia

Globally, approximately 8% of agricultural greenhouse gas emissions are produced by growing rice. Methane is 28 times more potent a GHG than carbon dioxide.¹

Ostrom Climate Advantage:

- ICVCM has the Rice Methodology in its first 3 methodologies for review and adoption.
- Ostrom Climate has a proven curriculum for changing farmer behaviour. The curriculum is repeatable, scalable and exhaustive.
- Our approach to MRV will allow us to access hundreds of thousands of farmers across the key production jurisdictions in Southeast Asia.

Ostrom Climate is a leader in AWD Rice

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Current Rice Project Profile:

Climate-Smart Rice Cultivation

The Upper Pampanga Rice Climate-Smart Rice project leverages demand for Nature-based solutions to drive carbon financing into the hands of smallholder rice farmers in Central Luzon, Philippines. It is the largest rice methane reduction project in the world.¹

PROJECT OVERVIEW: Rice farmers in the project contribute to climate change mitigation by reducing methane emissions through Alternate Wetting & Drying (AWD) water management. AWD allows rice fields to be periodically dried. Studies show that AWD reduces methane emissions by 30%–50% and water use by 10%–20% without reducing rice yield.²

OUR APPROACH: Train farmers in the implementation of AWD through our extensive Farmer Field School program which involves the timely release of continuously flooded paddy water to prevent anaerobic breakdown of organic material.

Opportunity of millions of high-quality tCO₂e/year

1. Quantum Commodity Intelligence

2. Asia Development Bank

* Per Management forecast and analysis at full project capacity

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PROJECT AT A GLANCE

LOCATION: Central Luzon, Philippines

TYPE: Climate-Smart Agriculture

STANDARD: TBA

CREDITS: Forecasted 11 to 15 million tCO₂e over 22 years*

Intellectual Property Focus:

Communities are Heart of Projects

- Ostrom Climate's projects are designed, implemented, and managed in partnership with Indigenous stakeholders, incorporating carbon revenue to resource management and decision making.
- Projects include **smallholder farmers**, using carbon revenue to incentivise the adoption of **climate-smart agriculture** and connect farmers to markets for sustainable commodities.
- Ostrom Climate is **building its expertise and intellectual property into technology applications (IE: "RICE.OS")** to deploy key processes, scale and affirm community adoption.
- RICE.OS will be a key driver of quality and pricing for offtakers.

Driving behavioural change, designing IP with technology and improving data for quality



Investment Highlights:

1. Ostrom Climate has a 19 year and **10 million tCO2e delivered track record**
2. Reputable leadership team with **unique execution experience** on-ground in over 14 countries
3. Extensive **carbon buyer relationships with Fortune 500**
4. Embarking on **new growth strategy to grow recurring carbon revenue**
5. **Global leader in strategic growth focus of AWD Rice with first project - largest in the world**



TSX-V: COO Frankfurt: 9EA	
Market Capitalization	\$8,556,833
Debt	\$1,078,402
Cash & Equivalents	\$537,878
Basic Shares Outstanding	114,091,113
Fully Diluted Shares Outstanding	147,305,323

All figured in this slide are represented in Canadian Dollars (CAD) as at September 23, 2024

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Thank You

Contact Information:

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tej.virk@ostromclimate.com

“Little by little, bit by bit, family by family, so much good can be done on so many levels.”

— **Elinor Ostrom** (First woman to receive the Nobel Prize for Economic Sciences in 2009)